

# Patricia G. Greene\*

## 2007 Award Winner

### Career

Born 1954

BS, Health Planning and Administration, Pennsylvania State University (1976)

MBA, University of Nevada, Las Vegas (1988)

PhD, Sociology, University of Texas, Austin (1993)

Assistant Professor in Organization Management, State University of New Jersey (1993–1996)

State of New Jersey Chair of Small Business and Entrepreneurship, Rutgers University (1996–1998)

Associate Professor, Ewing Marion Kauffman/Missouri Chair in Entrepreneurial Leadership, University of Missouri, Kansas City (1998–2003)

Professor, University of Missouri, Kansas City (2003)

President's Endowed Chair in Entrepreneurship, Babson College (2003–)

Dean of the Undergraduate School, Babson College (2003–2006)

Provost of Babson College (2006–2008)

### Major Scientific Contributions in the Fields of the Award

#### *Books*

Brush, Candida G., Nancy M. Carter, Elizabeth J. Gatewood, Patricia G. Greene and Myra M. Hart (2001), *The Diana Project: Women Business Owners and Equity Capital: The Myths Dispelled*. Kansas City, MO: Kauffman Center for Entrepreneurial Leadership.

Brush, Candida G., Nancy M. Carter, Elizabeth J. Gatewood, \_\_\_\_\_ and Myra M. Hart, eds. (2003), *Women Entrepreneurs, Their Ventures and the Venture Capital Industry: An Annotated Bibliography*. Stockholm: Entrepreneurship and Small Business Research Institute (ESBRI).

Brush, Candida G., Nancy M. Carter, Elizabeth J. Gatewood, \_\_\_\_\_ and Myra M. Hart (2004), *Clearing the Hurdles: Women Building High-Growth Businesses*. Upper Saddle River, NJ: FT/Prentice Hall.

Brush, Candida G., Nancy M. Carter, Elizabeth J. Gatewood, \_\_\_\_\_ and

\* This biography covers Patricia G. Greene's work until April 2008.

Myra M. Hart, eds. (2006), *Growth-Oriented Women Entrepreneurs and Their Businesses: A Global Research Perspective*. Cheltenham: Edward Elgar.

### **Journal Articles**

Chen, Chao C., Patricia G. Greene and Ann Crick (1998), "Does Entrepreneurial Self-Efficacy Distinguish Entrepreneurs from Managers?" *Journal of Business Venturing* 13(4), 295-316.

Kirchhoff, Bruce A. and \_\_\_\_\_ (1998), "Understanding the Theoretical and Empirical Content of Critiques of US Job Creation Research." *Small Business Economics* 10(2), 153-169.

\_\_\_\_\_, Candida G. Brush, and Myra M. Hart (1999), "The Corporate Venture Champion: A Resource-Based Approach to Role and Process." *Entrepreneurship Theory and Practice* 23(3), 103-122.

Brush, Candida G., \_\_\_\_\_, Myra M. Hart and Harold S. Haller (2001), "From Initial Idea to Unique Advantage: The Entrepreneurial Challenge of Constructing a Resource Base." *Academy of Management Executive* 15(1), 64-78.

\_\_\_\_\_, Candida G. Brush, Myra M. Hart and Patrick Saporito (2001), "Patterns of Venture Capital Funding: Is Gender a Factor?" *Venture Capital* 3(1), 63-83.

Brush, Candida G., Nancy M. Carter, \_\_\_\_\_, Myra M. Hart and Elizabeth J. Gatewood (2002), "The Role of Social Capital and Gender in Linking Financial Suppliers and Entrepreneurial Firms: A Framework for Future Research." *Venture Capital* 4(4), 305-323.

Chaganti, Radha and \_\_\_\_\_ (2002), "Who Are Ethnic Entrepreneurs?: A Study of Entrepreneurs' Ethnic Involvement and Business Characteristics." *Journal of Small Business Management* 40(2), 126-143.

Carter, Nancy M., Candida G. Brush, Elizabeth J. Gatewood, \_\_\_\_\_ and Myra M. Hart (2003), "Women Entrepreneurs Who Break Through to Equity Financing: The Influence of Human, Social and Financial Capital." *Venture Capital* 5(1), 1-28.

Reynolds, Paul D., Nancy M. Carter, William B. Gartner and \_\_\_\_\_ (2004), "The Prevalence of Nascent Entrepreneurs in the United States: Evidence from the Panel Study of Entrepreneurial Dynamics." *Small Business Economics* 23(4), 263-284

Brush, Candida G., Nancy M. Carter, Elizabeth J. Gatewood, \_\_\_\_\_ and Myra M. Hart (2006), "The Use of Bootstrapping by Women Entrepreneurs in Positioning for Growth." *Venture Capital* 8(1), 15-31.

### **Book Chapters**

Brush, Candida G., Patricia G. Greene and Myra M. Hart (1989), "From Planning to Growth and Beyond: A Cross Industry Analysis of Entrepreneurial Priorities." In Paul D. Reynolds, William D. Bygrave, Kelly G. Shaver, Nancy M. Carter, Colin M. Mason, eds., *Frontiers of Entrepreneurship Research 1998*. Wellesley, MA: Babson College, 249-257.

Butler, John S. and \_\_\_\_\_ (2000), "Ethnic Entrepreneurship: The Continuous Rebirth of American Enterprise." In Donald L. Sexton and Raymond W. Smilor, eds., *Entrepreneurship 2000*. Chicago: Upstart Publishing, 267–289.

Greer, Margaret J. and \_\_\_\_\_ (2003), "Feminist Theory and the Study of Entrepreneurship." In John E. Butler, ed., *New Perspectives on Women Entrepreneurs*. Greenwich, CT: Information Age Publishing, 1–24.

Brush, Candida G., Nancy M. Carter, Elizabeth J. Gatewood, \_\_\_\_\_ and Myra M. Hart (2006), "Women's Entrepreneurship in the United States." In Candida G. Brush, Nancy M. Carter, Elizabeth J. Gatewood, Patricia G. Greene and Myra M. Hart, eds., *Growth-Oriented Women Entrepreneurs and Their Businesses: A Global Research Perspective*. Cheltenham: Edward Elgar, 184–202.

Brush, Candida G., Nancy M. Carter, Gatewood, Elizabeth J. \_\_\_\_\_ and Myra M. Hart (2007), "Enhancing Women's Financial Strategies for Growth." In Nancy M. Carter, Colette Henry, Barra Ó. Cinnéide and Kate Johnston, eds., *Female Entrepreneurship: Implications for Education, Training and Policy*. London: Routledge, 222–248.