

# Dean A. Shepherd\*

## 2025 Award Winner

### **Career**

Born 1967, Melbourne, Australia

BA, Royal Melbourne Institute of Technology, Australia (1987)

MBA, Bond University, Australia (1992)

PhD (Entrepreneurship and Strategy), Bond University, Australia (1997)

Assistant Professor, Rensselaer Polytechnic Institute, New York (1997–1999)

Assistant Professor, University of Colorado, Colorado (1999–2005)

Associate Professor, Kelley School of Business, Indiana University, Indiana (2005–2007)

Professor, Tobias Chair in Entrepreneurial Leadership, Kelley School of Business,  
Indiana University, Indiana (2007–2012)

Professor, David H. Jacobs Chair in Strategic Entrepreneurship, Kelley School of  
Business, Indiana University, Indiana (2013–2017)

Professor, Ray and Milann Siegfried Professor of Entrepreneurship, Mendoza College of  
Business, Notre Dame University, Indiana (2017–)

### **Major Scientific Contributions in the Fields of the Award**

#### ***Books and edited Volumes***

Shepherd, Dean A., Trenton Williams, Marcus Wolfe, and Holger Patzelt (2016).  
*Learning from Entrepreneurial Failure*. Cambridge, UK: Cambridge University  
Press.

Shepherd, Dean A. and Holger Patzelt (2017). *Trailblazing in Entrepreneurship: Creating  
New Paths for Understanding the Field*. Cham, Switzerland: Palgrave MacMillan.

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\* This biography covers a selection of Dean A. Shepherd's work until January 2025.

Shepherd, Dean A. and Holger Patzelt (2018). *Entrepreneurial Cognition: Exploring the Mindset of Entrepreneurs*. Cham, Switzerland: Palgrave MacMillan.

### ***Journal Articles***

Zacharakis, Andrew and Dean A. Shepherd (2001). "The Nature of Information and Venture Capitalists' Overconfidence." *Journal of Business Venturing* 16(4), 311–332.

Douglas, Evan J. and Dean A. Shepherd (2002). "Self-Employment as a Career Choice: Attitudes, Entrepreneurial Intentions, and Utility Maximization." *Entrepreneurship Theory and Practice* 26(3), 81–90.

Shepherd, Dean A. (2003). "Learning from Business Failure: Propositions of Grief Recovery for the Self-Employed." *Academy of Management Review* 28(2), 318–328.

Wiklund, Johan and Dean A. Shepherd (2003). "Knowledge-Based Resources, Entrepreneurial Orientation, and the Performance of Small and Medium-Sized Businesses." *Strategic Management Journal* 24(13), 1307–1314.

Choi, Young Rok and Dean A. Shepherd (2004). "Entrepreneurs' Decisions to Exploit Opportunities." *Journal of Management* 30(3), 377–395.

Wiklund, Johan and Dean A. Shepherd (2005). "Entrepreneurial Orientation and Small Business Performance: A Configurational Approach." *Journal of Business Venturing* 20(1), 71–91.

McMullen, Jeffery S. and Dean A. Shepherd (2006). "Entrepreneurial Action and the Role of Uncertainty in the Theory of the Entrepreneur." *Academy of Management Review* 31(1), 132–152.

Gregoire, Denis, Pamela Barr and Dean A. Shepherd (2010). "Cognitive Processes of Opportunity Recognition: The Role of Structural Alignment." *Organization Science* 21(2), 413–431.

Bradley, Steven, Howard Aldrich, Dean A. Shepherd and Johan Wiklund (2011). "Resources, Environmental Change, and Survival: Asymmetric Paths of Young Independent and Subsidiary Organizations." *Strategic Management Journal* 32(5), 486–509.

Haynie, J. Michael and Dean A. Shepherd (2011). "Toward a Theory of Discontinuous Career Transition: Investigating Career Transitions Necessitated by Traumatic Life-Events." *Journal of Applied Psychology* 96(3), 501–524.

- Shepherd, Dean A., Holger Patzelt and Marcus Wolfe (2011). "Moving Forward from Project Failure: Negative Emotions, Affective Commitment, and Learning from the Experience." *Academy of Management Journal* 54(6), 1229–1259.
- Dean A. Shepherd and Holger Patzelt (2011). "The New Field of Sustainable Entrepreneurship: Studying Entrepreneurial Action Linking 'What is to be Sustained' with 'What is to be Developed'." *Entrepreneurship Theory and Practice* 35(1), 137–163.
- Haynie, J. Michael, Dean A. Shepherd and Holger Patzelt (2012). "Cognitive Adaptability and an Entrepreneurial Task: The Role of Metacognitive Ability and Feedback." *Entrepreneurship Theory and Practice* 36(2), 237–265.
- Shepherd, Dean A., Holger Patzelt and Robert Baron (2013). "'I Care About Nature But': Disengaging Values in Assessing Opportunities that Cause Harm." *Academy of Management Journal* 56(5), 1251–1273.
- Shepherd, Dean A. and Trenton A. Williams (2014). "Local Venturing as Compassion Organizing in the Aftermath of a Natural Disaster: The Role of Localness and Community in Reducing Suffering." *Journal of Management Studies* 51(6), 952–994.
- Shepherd, Dean A. (2015). "Party On! A Call for Entrepreneurship Research that is More Interactive, Activity Based, Cognitively Hot, Compassionate and Prosocial." *Journal of Business Venturing* 30(4), 489–507.
- Williams, Trenton A. and Dean A. Shepherd (2016). "Building Resilience or Providing Sustenance: Different Paths of Emergent Ventures in the Aftermath of the Haiti Earthquake." *Academy of Management Journal* 59(6), 2069–2102.
- Williams, Trenton A. and Dean A. Shepherd (2016). "Victim Entrepreneurs Doing Well by Doing Good: Venture Creation and Well-Being in the Aftermath of a Resource Shock." *Journal of Business Venturing* 31(4), 365–387.
- Bakker, Rene and Dean A. Shepherd (2017). "Pull the Plug or Take the Plunge: Multiple Opportunities and the Speed of Venturing Decisions in the Australian Mining Industry." *Academy of Management Journal* 60(1), 130–155.
- Shepherd, Dean A., Jeffery S. McMullen and William Ocasio (2017). "Is that an Opportunity? An Attention Model of Top Managers' Opportunity Beliefs for Strategic Action." *Strategic Management Journal* 38(3), 626–644.
- Shahriar, Abu Zafar and Dean A. Shepherd (2019). "Violence against Women and New Venture Initiation with Microcredit: Self-Efficacy, Fear of Failure, and Disaster Experiences." *Journal of Business Venturing* 34(6), 105945.

- Shepherd, Dean A. (2019). “Research on the Darkside, Downside, and Destructive Side of Entrepreneurship Research: It is the Compassionate Thing to Do.” *Academy of Management Discoveries* 5(3), 217–220.
- Douglas, Evan, Dean A. Shepherd and Catherine Prentice (2020). “Using Fuzzy-Set Qualitative Comparative Analysis for a Finer-Grained Understanding of Entrepreneurship.” *Journal of Business Venturing* 35(1), 105970.
- Shepherd, Dean A. and Marc Gruber (2021). “The Lean Startup Framework: Closing the Academic-Practitioner Divide.” *Entrepreneurship Theory and Practice* 41(55), 967–998.
- Shepherd, Dean A., Stella Seyb and Gerard George (2023). “Grounding Business Models: Cognition, Boundary Objects, and Business-Model Change.” *Academy of Management Review* 48(1), 100–122.